

UNIT PRICING

FACT SHEET

WHAT ARE UNIT PRICES?

When you join BUSS(Q), your money is pooled together with other BUSS(Q) members' money. BUSS(Q) then uses this pool of money to buy investments and manage them on behalf of all members. To keep track of your share of the pool, BUSS(Q) divides the total value of assets in the pool into 'units' and each unit has a value or price.

HOW IS MY SUPERANNUATION BALANCE CALCULATED?

BUSS(Q) calculates the value of your balance by multiplying the number of units in your account by the unit price of relevant investment option or options you are invested in.

It is important to understand that this is very different to the money held in your bank account. Money held in a bank account earns interest and gives you a known return on your deposits. Whereas, contributions into your super buys units and the value of those units can change in value every week. This means that your future return is unknown and your account balance can go up or down on a weekly basis.

Also, interest on your bank account is subject to tax after you do your tax return, while units in your superannuation have already had tax deducted to determine the unit price.

Focusing on your balance, especially over the short term can be confusing and unsettling. **With unit pricing, it is better to focus on the number of units held in your account, rather than the account balance.** With every contribution received the number of units you hold **will increase.** The more units you hold, the greater your balance will be at retirement.

FOR EXAMPLE:

If two people are in the same investment option, the person retiring with 250,000 units will have more money than the person retiring with 150,000 units.

HOW IS THE UNIT VALUE DETERMINED?

Unit prices change weekly based on how the assets have performed in the investment option you are in. BUSS(Q)'s investment options can include assets such as cash, fixed interest, Australian property and shares or a mixture of them, as well as many others. Each investment option has a different mix of these assets and therefore produces a different return. Details of the asset mix in each investment option can be found in the investment section of our website, www.bussq.com.au.

This means that each option has a different unit price. To set the weekly unit price, we look at the actual returns of each asset in your investment choice and then combine the results into one single, combined return. We deduct expenses and taxes before we announce the new unit price each week.

WHAT HAPPENS WHEN CONTRIBUTIONS ARE RECEIVED?

Money deposited into your account buys units at the price set for that week.

FOR EXAMPLE:

If we received a \$300 deposit and the unit price at the time was \$1.50 then you would have an extra 200 units added to your account. (\$300 divided by \$1.50 per unit equals 200 units.)

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WHAT UNIT PRICE IS USED WHEN MONEY IS TAKEN OUT?

When you take money out of your account you are selling units at the price set for that week.

FOR EXAMPLE:

If you rollover/withdraw \$10,000 from your account and the unit price at the time was \$1.50, then you would have 15,000 units deducted from your account ($\$10,000 \times \$1.50 = 15,000$ units).

WHAT UNIT PRICE IS USED WHEN I SWITCH INVESTMENT OPTIONS?

All switch requests received in the period 6.01pm Friday to 6pm the next Friday (EST/EDT* will be processed with an effective date as at the next Wednesday, following the declaration of the weekly unit price.

*EST = Eastern Standard Time (during winter, eg. 6pm in Qld)
EDT = Eastern Daylight Time (during summer eg. 5pm in Qld)

WHEN IS THE UNIT PRICE DECLARED?

Unit prices are declared weekly on a Wednesday.

WHAT HAPPENS WHEN THE MARKETS GO UP AND DOWN?

Investment markets always fluctuate – go up and down! The unit price reflects this.

While we may feel happy when the markets are up and our account balance is high, we are actually buying fewer units for our dollar. Conversely, when the markets are down, we are actually buying more units for our dollar.

FOR EXAMPLE:

In the above example, if the market was up and the unit price was \$2.00, then our \$300 would buy 150 units. However, if the market was down and the unit price was \$1.00, we would get 300 units for our \$300.

Remember, it's the total number of units you hold on retirement that determines your account balance. Any deposits, into your account, **always** increase the number of units you hold and the more units you hold, the better.

Note: In times of rapid and extreme changes in the markets, BUSS(Q) reserves the right to deliver unit prices more often than weekly. Public holidays may at times delay unit prices by a day.

All unit prices and dates are available on our website at www.bussq.com.au or call us on **1800 MY BUSSQ (1800 692 877)** for more information.

Important Information: The advice supplied in this fact sheet is general advice only and does not take into account or consider your personal objectives, financial situation or needs. Before acting on this information, you should consider the appropriateness of the information to your individual needs or seek independent advice from a properly qualified professional. BUSS(Q) offers members advice in relation to their superannuation, at no extra cost to the member, as the cost of the advice is included in the fund's administration fee. The advice is provided by either BUSS(Q)'s in-house financial adviser or by Money Solutions. Before acquisition of a BUSS(Q) product, a Product Disclosure Statement should be obtained. A copy of BUSS(Q)'s Financial Services Guide and Product Disclosure Statements may be downloaded from the BUSS(Q) website www.bussq.com.au or you can request a copy by contacting BUSS(Q) on 1800 MY BUSSQ (1800 692 877). Licence and registration numbers for: BUSS(Queensland) Pty Ltd ABN 15 065 081 281; AFS Licence 237860; BUSS(Q) ABN 85 571 332 201 Money Solutions Pty Limited AFS Licence No. 258145.

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